

# How Can Companies Digitize Their Security Systems?

The dormakaba Group provides access and security solutions for everything from hotels and shops to airports and hospitals. To retain its leading position and provide its customers with even better support, the company is pressing ahead with the digital transformation of its product and service portfolio. Poksundo, a startup and member of the dormakaba Group, develops applications based on the SAP® Cloud Platform and the SAP Leonardo IoT Foundation innovation system.

For example, dormakaba jay cloud, based on the SAP Cloud Platform, links access controls and time tracking in SAP SuccessFactors® Employee Central to dormakaba's own product range. Available on multiple devices, the software-as-a-service (SaaS) solution enables the user to control and administer access rights within SAP SuccessFactors Employee Central itself. It also allows them to monitor time management. These capabilities deliver true added value to dormakaba customers – and set the company apart from the competition.



“**SAP and dormakaba** unite HR, ERP, and the safety and security field within the SAP Cloud Platform. This ensures a smooth **digital transformation** for our customers.”

Thomas Herling, Senior Vice President Global Business Owner Electronic Access and Data, dormakaba Group

Using its own cloud solution – which is based on the SAP Cloud Platform – in conjunction with SAP SuccessFactors Employee Central, dormakaba is bringing its portfolio into the digital age. The access management application allows customers to make their buildings even more secure while reducing workload for operation and maintenance.



**Cloud solution**  
for the digital age



**Collaboration**  
with SAP experts



**Added value**  
through Internet of Things  
(IoT) integration





# Digital Transformation through the SAP® Cloud Platform



**dormakaba Group**  
Rümlang, Switzerland  
[www.dormakaba.com/en](http://www.dormakaba.com/en)

**Industry**  
Professional services

**Products and Services**  
Access and security solutions  
for buildings and rooms

**Employees**  
16,000

**Revenue**  
2.5 billion Swiss francs

**SAP® Solutions**  
SAP SuccessFactors®  
Employee Central  
SAP Cloud Platform  
SAP Cloud Platform Internet  
of Things  
SAP IoT Application  
Enablement

When digitization transforms the market, enterprises may choose to wait and see what happens – or, like dormakaba, they can expand and optimize their portfolios. In collaboration with its daughter company Poksundo and SAP, dormakaba is developing innovative cloud solutions for access control as well as time and device management.

## Before: Challenges and Opportunities

- Digitize product portfolio
- Provide customers with a cutting-edge SaaS and IoT solution
- Replace the monolithic isolated application with a modular cloud solution
- Quick rollout for the new product

## Why SAP

- SAP's worldwide network for partners, sales, and services
- SAP's HR solutions and cloud infrastructure are a perfect match for dormakaba's systems
- Extensive scalability with highly secure SAP data centers worldwide
- SAP OEM partner program enables Poksundo to create its own solutions, including support for market approach, marketing, and sales

## After: Results

- Portfolio expanded quickly and in line with the company's aims
- dormakaba set itself apart from the competition with its own cloud solution
- Its customers enjoy greater security and transparency for a smaller price

**“A successful digital transformation requires close partnership. SAP and dormakaba’s collaboration combines the two companies’ strengths and creates added value for every customer.”**

Peter Hauser, CEO, Poksundo GmbH

SAP SuccessFactors

Featured Partner



## Quick

product innovations

## Integrated

cloud solution for customers

## Unique

selling point within its market

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